



# METAL PRODUCERS OF THE WORLD DIRECTORY 2018

The best valued and most detailed Directory available. Metal Producers of the World gives you instant access to a wealth of accurate information on thousands of non-ferrous metals companies worldwide!

**T**he Metal Producers of the World Directory is an invaluable guide for anyone wishing to source non-ferrous metals anywhere in the world and locate trading contracts or identify new business opportunities.

The Directory guides the reader through 4000 companies around the globe specializing in the production of non-ferrous metals and ferro-alloys.

The Directory lists companies by country, giving contact details and products handled, and also enables the reader to identify suppliers of any particular products.

Make sure you know who's who in the non-ferrous metals industry - refresh your market knowledge with this essential business tool.

This directory really is the cost-effective solution to your metals industry research needs.

Metal Producers of the World Directory is also available as a fully searchable CD-ROM. This fully cross-referenced database allows you to search for a particular producer by company, country, plant, number of employees or product, or any other specific criteria, quickly and easily. Your results can then be saved in other applications for further use in mailings or internal presentations. In addition it enables you to research your marketplace whilst waiting at the airport or traveling on the train and allows you to create niche market lists quickly. It truly is the ultimate database of world metal producers. You won't find a more comprehensive guide to the market anywhere!

#### **Key features:**

- \* Company name and full contact details including email addresses and websites
- \* Names of key company management and personnel
- \* Range of activities and products handled
- \* Ownership, subsidiaries, associates and branch offices
- \* Number of employees
- \* Year established
- \* Product ranges and brands
- \* Alphabetical listing of all traders
- \* Useful listing of trade associations
- \* Glossary of metal terms.

#### **Plus:**

- \* Metal producing companies listed A-Z by country
- \* Buyers Guide Index to Producers
- \* Easy-to-use listings of key management personnel.

#### **If you're involved in buying, selling or trading non-ferrous metals and/or ferro-alloys, you really should have a copy of the Metal Producers of the World Directory:**

- \* If you're a producer – see what your competitors are doing and which products they currently supply;
- \* If you're a trader – source new suppliers – by product and by country;
- \* If you're an end-user – discover who the best metals suppliers are – helping you to make sound purchasing decisions.

Building on the successes of previous editions, the Metal Producers of the World Directory is an invaluable reference tool for anyone seeking to identify suppliers of any non-ferrous metal or ferro-alloy products around the world.

**Book, PDF or CD-Rom Price: US\$495.00 including delivery. ISBN: 978-1-92109-27-6**



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